MSHO ANNUAL REPORT The Voice of Hematology and Oncology in Michigan

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MESSAGE FROM THE PRESIDENT

Dear Colleagues,

I am happy to present our 2018 MSHO Annual Report. It describes a successful year, one in which the society has advanced our mission of advocacy, education and research.

I have been honored this year to represent MSHO in some national forums. I am amazed at how often someone approaches me to compliment the great work that MSHO performs and asks us to share our expertise. MSHO is clearly counted among a handful of state societies which "have got things right". This is both gratifying and frightening. It makes me ask not only "how did we do it?", but "how do we keep it going?"

For questions like these, it never hurts to consult history (by way of Dr. Google). I found this bit of history, as it turns out, on our own MSHO website:

"Since 1985, Michigan oncologists and hematologists have been formally organized to promote best practices and ensure access to quality care for the state's cancer patients... (MSHO) was formed in response to unfavorable changes in Medicare reimbursement and consistent coverage issues with Michigan's private payers that jeopardized the specialists' ability to deliver quality care... (WE) need to advocate for the advancement of cancer treatment as a recognized, credible, unified, local "Voice of Oncology".

That was then...

In that year, 1985, I became a first-year fellow at the University of Michigan. As I remember it, we were happy that we could cure Hodgkin's disease, testicular cancer, and could make small cell lung cancer shrink - until it grew again.

Back then, there was lots of work to do, lots more cancers to cure and lots to discover along the way. There were practical issues to work out, like whether you could ever give cisplatin as an outpatient, how to keep the patient from vomiting in their car on the way home, or whether stem cell transplants could cure breast cancer.

What I didn't notice as a fellow was that getting oncologic care paid for was a problem, even in 1985 ("déjà vu all over again", as Yogi Berra was fond of saying). So, in 1985, MSHO dared to become that "recognized, credible, unified, local voice of oncology." How did we do that?



"Maintaining a position as the 'great neutral' among various organizations with competing agendas allows MSHO to be recognized as the trusted voice of oncology in Michigan."

With our trusted voice, we did not achieve all we set out to do, but we made a difference.

This is now...

The times have brought changes, to oncology, to MSHO, and to our state. As a society, we have evolved to include radiation oncologists. Our society benefits from close and frank relationships with pharma. More and more of our members are employed by health systems, and the health systems themselves have become our members.

The solutions we seek for the issues and concerns of all these members do not perfectly overlap, but they do converge. That point of convergence is our patients.

As the atmosphere of health care in America becomes more polarized, I believe that MSHO stands in an unique position to convene and facilitate the dialogues that we need to have to advocate for our patients as "the trusted voice of oncology in Michigan".

Speaking with one voice begins by listening to each other. We have issues, we have opportunities, but mostly, we have patients who need our help - and our voice.

Since 1985, MSHO has created opportunities, forums and relationships with all stakeholders in oncology. In the next year, I challenge us all to lend our voices to our patients and advocate for their needs and their health. We need to do this locally, in our health systems, in the legislature and together within MSHO.

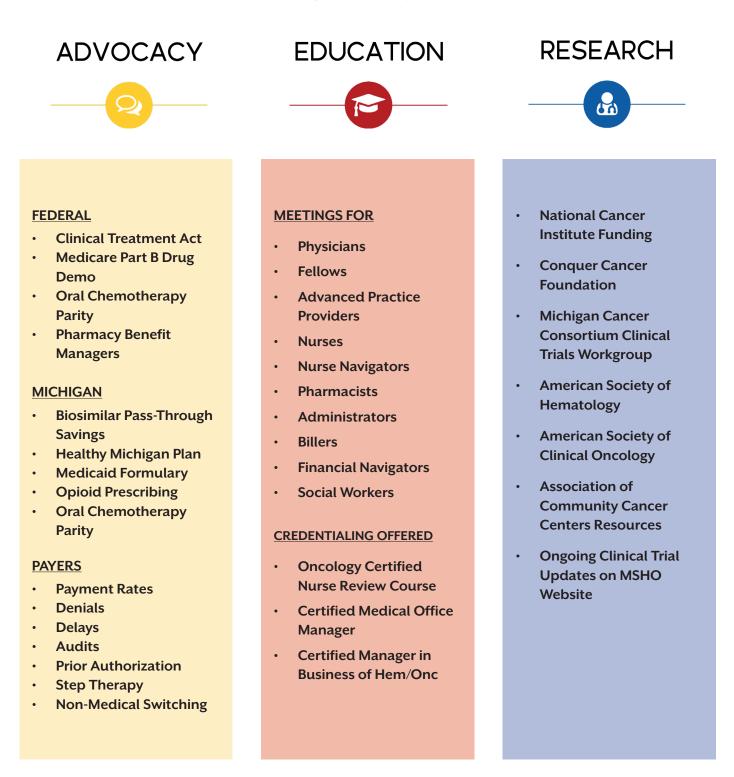
I look forward to working with all of you in 2019 to bring ideas and opportunities forward for all of us to join in the dialogue.

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THOMAS GRIBBIN, M.D.

MISSION STATEMENT

It is our mission to promote exemplary care for patients with cancer and blood disorders through advocacy, education and research.



HIGHLIGHTS 2018



MSHO partnered with Practice Management Institute (PMI) and hosted the Certified Medical Office Manager (CMOM) and the Business of Hematology and Oncology (CMOM-HEMONC) certification courses. 14 MSHO administrators received the CMOM certification and 12 received the CMOM-HEMONC certification.





During the MSHO Annual Meeting in September, MSHO officially inducted our newest members to the Board of Directors: Philip Kuriakose, M.D. (Henry Ford Hospital), David Macari, M.D. (William Beaumont Hospital), Ulka Vaishampayan, M.D. (Barbara Ann Karmanos Cancer Institute), and Daniel Isaac, D.O. (Michigan State University).





MSHO Members Named **Advocacy Champions**

Phillip Stella, M.D. and Jerome Seid, M.D., FACP were again named Advocacy Champions by the American Society of Clinical Oncology during the 2018 Advocacy Summit on Capitol Hill. Advocates meet with federal lawmakers and agencies, send personalized letters to members of Congress through ASCO's ACT Network and engage with state lawmakers on policy priorities at a state level.





State of the Art Review Series Takes on a NEW Format & Name

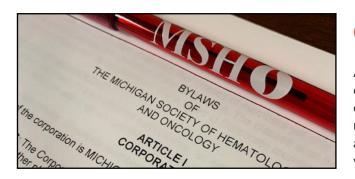
This lecture series highlights the latest advances in hematology and oncology treatment. It was originally developed for oncology fellows preparing to take their board exams. However, the outstanding faculty and up to the minute curriculum is evolving, which makes this program also valuable to physicians looking to re-certify. The Hematology & Oncology Review Course: Preparing for Fellow Board Exam & Physician Re-Certification is a one day course where physicians and fellows are encouraged to attend.

HIGHLIGHTS 2018



Oral Parity legislation continued to be a high priority for our advocacy initiatives. In December, Jerome Seid, M.D., FACP, MSHO's immediate past president, along with the American Cancer Society and patient advocates, provided testimony during the Health Policy Committee Hearing Oral on Chemotherapy Fairness Legislation.







After conducting a comprehensive analysis of our organizational structure, program offerings and overall operations, the MSHO Board of Directors and membership affirmed bylaw amendments. These amendments can be viewed on the MSHO website, www.msho.org.



Sponsored Educational Meetings - CEUs

Invested in MSHO member's continuing education and professional training hours by providing Continuing Education Units (CEUs) at MSHO sponsored educational meetings. Those who attended were able to further their education in the field of hematology and oncology. Attendees included physicians, advanced practice providers, nurses, billers, pharmacists, social workers and administrators.







The Changing of the Guard

Thomas Gribbin, M.D. of Cancer and Hematology Centers of Western Michigan took over the reigns as MSHO's president during the fall Annual Meeting. Dr. Gribbin's term as president will run from September 2018 through September 2020.

MSHO 2018 BOARD OF DIRECTORS



PRESIDENT Thomas Gribbin, M.D. Cancer & Hematology Center of Western MI (Grand Rapids)



PRESIDENT ELECT Anas Al-Janadi, M.D. Spectrum Health (Grand Rapids)



Jerome Seid, M.D., FACP Great Lakes Cancer Management Specialists (Macomb Twp)



TREASURER Michael Stender, M.D., FACP Cancer Care Associates (Royal Oak)



Paul Adams, M.D. Genesee Hematology Oncology (Flint)



Ernie Balcueva, M.D. Ascension St. Mary's Hospital (Saginaw)



Timothy Cox, M.D., FACP Bronson Battle Creek Cancer Care Center (Battle Creek)



David Gordon, M.D. Cowell Family Cancer Center (Traverse City)



Zachary Hector-Word, M.D. Cowell Family Cancer Center (Traverse City)



JoAnn Hirth, M.D. Henry Ford Allegiance Hematology Oncology (Jackson)



Daniel Isaac, D.O. Michigan State University (East Lansing)



Philip Kuriakose, M.D. Henry Ford Hospital (Detroit)



Theodore Lawrence, M.D., Ph.D., FASTRO, FASCO University of Michigan (Ann Arbor)



David Macari, M.D. William Beaumont Hospital (Royal Oak)



Andrew Muskovitz, M.D. Cancer & Leukemia Center (Sterling Heights)



Mohammed Ogaily, M.D., FACP Beaumont Center for Hematology & Oncology (Brownstown)



Carol Rapson, M.D. Red Cedar Oncology (East Lansing)



Oscar Signori, M.D., FACP Beaumont Hematology & Oncology Physicians (Dearborn)



Samuel Silver, M.D., Ph.D., MACP, FASCO University of Michigan (Ann Arbor)



T. Trevor Singh, M.D., FACP Singh & Arora Oncology Hematology PC (Flint)



Edward Smith, M.D., FACP Mackinac Straits Oncology (St. Ignace)



Joseph Uberti, M.D., Ph.D. Barbara Ann Karmanos Cancer Institute (Detroit)



Ulka Vaishampayan, M.D. Barbara Ann Karmanos Cancer Institute (Detroit)



Jerome Winegarden, M.D. IHA Hematology Oncology Consultants (Ypsilanti)

INFORMING AND ENGAGING

MSHO uses a variety of communication platforms to engage with our members.

MEMBERS REACHED



MSHO WEBSITE is a dedicated resource for oncology professionals that provides a range of professionally edited information, as well as an array of services. Members are kept informed with regular updates and timely information. www.msho.org

3,715

MSHO NEWSLETTER provides highlights and information for all MSHO members and their staff. This publication is sent electronically on a quarterly basis with a hard copy mailed to member practices.



REIMBURSEMENT BULLETIN is distributed to our members on a semi-monthly basis and is organized to include the most relevant local and national reimbursement news.

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LIST SERVES offer a vehicle for sharing concerns, issues and best practices with colleagues in an online community. MSHO currently offers six List Serves: Administrator, Private Practice Biller, Hospital Outpatient Biller, Rad/Onc Biller, Financial Navigator and Pharmacist.

LIKE US

FOLLOW US

SOCIAL MEDIA

LINKEDIN - 53 followers linkedin.com/company/msho1985

FACEBOOK - 85 likes @1985MSHO

TWITTER - 282 followers @MSHO1985

FINANCIAL INVESTIMENT IN PROGRAMMING

	Physicians/Advanced Practice Providers	FINANCIAL REPORT Statement of financial position fiscal year ending	
	Administrators/Billers	December 31, 2018	
		Total Current Assets	2,132,486.08
	Nurses	Total Fixed Assets	219.07
		TOTAL ASSETS	2,132,705.15
	Fellows		
		Total Liabilities	301,078.87
	Pharmacists	Total Equity	1,831,626.28
		TOTAL LIABILITIES & EQUITY	2,132,705.15

OUTREACH COLLABORATIONS

There are many collaborators that keep MSHO relevant and engaged with local and national stakeholders in the care of cancer patients.

NATIONAL

- Association of Community Cancer Centers
- American Society of Association Executives
- American Society of Clinical Oncology
- American Society of Hematology
- Carrier Advisory Committee (Regional Medicare Issues)
- Community Oncology Alliance
- Conquer Cancer Foundation
- National Comprehensive Cancer Network
- The Leukemia & Lymphoma Society

MICHIGAN

- American Cancer Society Cancer Action Network
- Gilda's Club
- Metro Detroit Oncology Nursing Society
- Michigan Cancer Consortium
- Michigan Society of Association Executives
- Michigan State Medical Society
- The Leukemia & Lymphoma Society







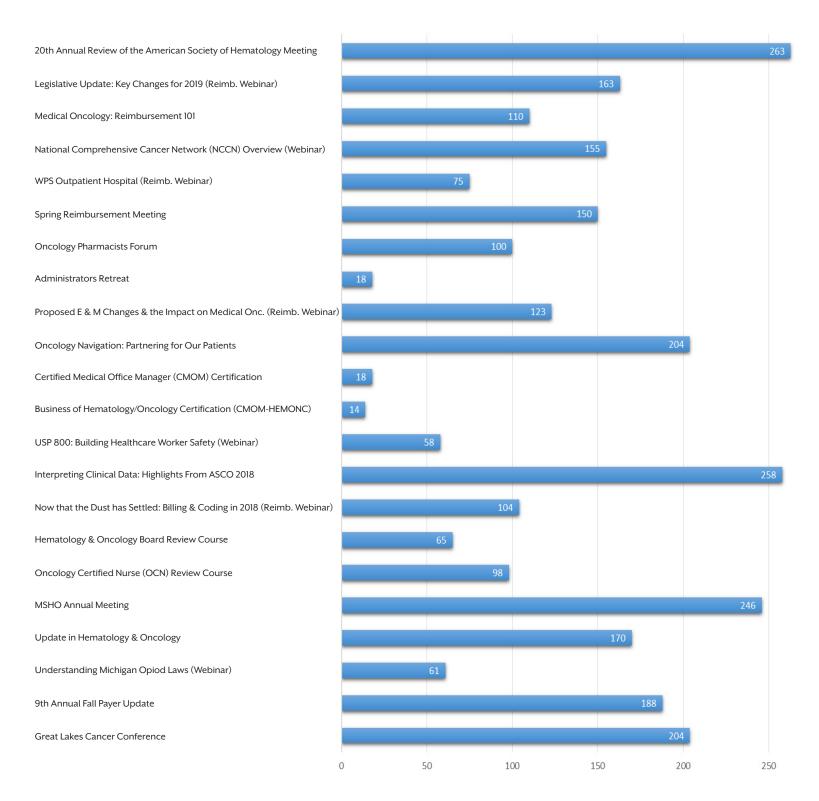






EDUCATIONAL OFFERINGS

2018 MSHO PROGRAMS & ATTENDANCE



TOTAL ATTENDEES: 2,845

EDUCATIONAL HIGHLIGHTS











EDUCATIONAL HIGHLIGHTS

CELEBRATING WITH OUR MEMBERS AT THE MSHO ANNUAL MEETING



















ADVOCACY UPDATE



Elizabeth Weihl, JD, MPA RWC Advocacy Government Affairs Consultant

The 99th Michigan Legislature completed 4 full weeks of post-election, "lame duck" session and officially completed its business for 2018.

Lame Duck Session

This lame duck session received attention and criticism, both around the state and at a national level. Since the November election, over 400 bills were passed and enrolled to be sent to the Governor. Many of the bills include packages that would place stipulations and policies on the 3 ballot proposals that all passed in November. The initiatives included applicability criteria for the Independent Redistricting Commission (Proposal 2) and restrictions on same day voting (Proposal 3). The Legislature also passed a number of bills that would place guardrails around the incoming Democratic administration (including Governor-Elect Gretchen Whitmer, Attorney General Dana Nessel, and Secretary of State Jocelyn Benson). The Legislature also debated bills that restrict the use of the "rainy day fund", that allows the legislature to intervene in any court proceeding (both passed) and revised control and disclosure requirements of campaign finance with the Secretary of State (did not pass).

On the final day of lame duck session, both chambers convened for a 22-hour marathon that lasted until early in the morning to negotiate the details of two supplemental budget bills (\$1.3 million increased General Fund spending, and \$79 million increased education spending). The supplemental bills direct significant spending on roads, education, and water quality, as well \$115 million identified as Michigan Enhancement Grants that included many outgoing legislators pet projects.

Oral Chemotherapy Fairness

On December 5, Senate Bill 492 was finally taken up for a hearing in the House Health Policy Committee. Dr. Seid represented MSHO on the panel to testify before the committee. Hundreds of patient and family advocates filled the room in support of SB 492. With a packed committee agenda, the House Health Policy Committee heard testimony on SB 492 as the final bill of the day. Despite the profound testimony from the panel and the presence of the advocates, the committee adjourned without taking a vote. The advocates stayed the afternoon and pushed to have the bill discharged from committee to the House floor, but were unable to garner support from House leadership. Reintroduction in the new year is already teed up.

Medicaid Work Requirements

The federal government has approved the waiver submitted earlier this year for Michigan to continue the Healthy Michigan Plan (Medicaid expansion) for another 5 years and to allow work requirements as required by the Michigan Legislature earlier this year. Under the law passed in June, non-exempt individuals enrolled in Healthy Michigan will need to complete an average of 80 hours of work per month to remain eligible for coverage. Michigan is the sixth state to receive an approved waiver from the federal government for work requirements and 10 additional states have a submitted waiver waiting approval. The requirements will become effective starting in 2020.

New Leadership

Governor Gretchen Whitmer was sworn into office on January I (as well as Lt. Governor Garlin Gilchrist, Attorney General Nessel and Secretary of State Benson). Immediately after the last day of the legislative lame duck session, Governor Whitmer started making announcements about her cabinet and executive leadership.

For the 2019-2020 Legislature, Michigan House Speaker Lee Chatfield has announced committees for the upcoming session, as well as a new "dual review" process for all bills before they are sent to the House floor.

Standing House committees will be: Agriculture; Appropriations; Commerce and Tourism; Communications and Technology; Education; Elections and Ethics; Energy; Families, Children and Seniors; Financial Services; Government Operations; Health Policy; Insurance; Judiciary; Local Government and Municipal Finance; Military, Veterans and Homeland Security; Natural Resources and Outdoor Recreation; Oversight; Regulatory Reform; Tax Policy; Transportation; and Ways and Means.

House Appropriations subcommittees will be Agriculture and Rural Development; Higher Education and Community Colleges; Military, Veterans Affairs and State Police; Corrections; Joint Capital Outlay; Natural Resources and Environmental Quality; General Government; Judiciary; School Aid and Education; Health and Human Services; Licensing & Regulatory Affairs and Insurance & Financial Services; and Transportation.

Speaker Chatfield's "dual review" process means that every bill will be reviewed a second time after being reported from its original committee before advancing to the House floor. The Appropriations Committee will review all bills that include an appropriation. The Judiciary Committee will review all bills that create or change criminal penalties. The Ways & Means Committee will review all other bills after they leave their original committee. These four committees, as well as the Government Operations Committee, will be authorized to send bills directly to the House floor.

I look forward to working with all of you in 2019 to address issues which affect you and your patients. Thank you for allowing RWC to be a part of your mission and your success.

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REIMBURSEMENT HIGHLIGHTS

Michelle Weiss, CHONC serves as MSHO's Senior Reimbursement Consultant. In addition to development of the reimbursement bulletins, Michelle contributes to our quarterly newsletters, curriculum development and delivery of our reimbursement educational offerings. She works closely with our members, Board of Directors and Michigan payers to address reimbursement issues and protect our patient's access to quality care.

Michelle Weiss. CHONC



2018 Highlights and Accomplishments

WPS Medicare

Addressed multiple erroneous reimbursement denials and payment take backs throughout the year. Effectively persuaded WPS to refund monies and reprocess all denied claims without further action by our members. Worked closely with WPS and our members to address untimely High Dollar Reviews. Established processes to expedite processing of claims within 30 days or less. Influenced WPS to raise the level for High Dollar Reviews to claims to 10K which provides less burden on our membership.

CMS National

Addressed Medicare, Medicare Advantage, and Medicaid issues with the CMS Regional Office and the National Ombudsman on issues related to inappropriate prior authorizations, step edits, as well as late or denied payments. Monitored CMS proposed changes, educated members and prepared position statement. Fought for appropriate coverage for ESAs.

BCBSM, BCN and Medicare Plus Blue

Continued regular calls to address issues in a timely manner. Worked with member practices to address the Physician Infusion Therapy Audits and attempts made to take back payments from providers. Addressed wrongful denials by BCBSM for some administration codes: MSHO worked with BCBSM to correct the system and reprocess claims.

Medicaid and Managed Medicaid

Provided a prompt resolution of traditional Medicaid issues. Making progress addressing inappropriate step edits by managed Medicaid plans.

Other Michigan Payers

Continuously worked to address payment issues and reimbursement barriers, including preventing Priority Health from instituting a requirement that all services must be billed on one claim - an impossibility for many of our member facilities.

MSHO Members

Responded to over 1900 reimbursement inquiries through email or by phone. Provided multiple coding alerts and payer tidbits.

Education

Educational topics in 2018 included Understanding NCCN Overview, Revenue Cycle Management, Billing for Physician Extenders, Audit and Appeal Strategies, Medicare Rule changes, Blue Cross changes, Quality Care Initiatives and much more.

SOME OF THE KEY PAYERS MSHO WORKED WITH IN 2018



MEMBERSHIP

The Michigan Society of Hematology and Oncology is a physician organization representing medical oncologists, radiation oncologists, and hematologists in the state. Our roster includes private practice physicians, those in the community hospital setting, as well as those practicing at the state's academic medical centers, and all enrolled in hematology and oncology fellowship programs.

1,413 Hospital Based Members 1,005 Private Practice Members 837 Academic Members 78 Fellows

Muneer Abidi, M.D., Spectrum Health Adult BMT Program Marwan Abouljoud, M.D., Henry Ford Hospital Jonathan Abramson, M.D., Karmanos Cancer Institute - McLaren Bay Sheetal Acharya, M.D., Marquette General Hematology/Oncology Paul Adams, M.D., Genesee Hematology/Oncology Eugene Agnone, M.D., Michigan Cancer Care Specialist Khurshid Ahmad, M.D., Saginaw St. Marys Hospital Asra Ahmed, M.D., University of Michigan Adil Akhtar, M.D., Cancer & Leukemia Center Tareq Al Baghdadi, M.D., IHA Hematology Oncology Consultants Ahmad Al-Homsi, M.D., Spectrum Health Adult BMT Program Anas Al-Janadi, M.D., Michigan State University Mohammad Al-Nsour, M.D., Toledo Clinic Cancer Centers Asif Alavi, M.D., Barbara Ann Karmanos Cancer Institute Kathryn Alguire, M.D., Cancer & Hematology Centers of Western Michigan Haythem Ali, M.D., Henry Ford Hospital Adnan Alkhalili, M.D., Toledo Clinic Cancer Centers Yaser Alkhatib, M.D., Henry Ford Hospital Samir Alsawah, M.D., Huron Medical Center Ajjai Alva, M.D., University of Michigan Joseph Anderson, M.D., Cancer Care Associates Madan Arora, M.D., Singh & Arora Onc/Hem, P.C. Elayne Arterbery, M.D., Saginaw St. Marys Hospital Ayham Ashkar, M.D., Oakland Medical Group Hadeel Assad, M.D., Barbara Ann Karmanos Cancer Institute Lois Ayash, M.D., Barbara Ann Karmanos Cancer Institute Savitha Balaraman, M.D., Oakland Medical Group Ernie Balcueva, M.D., St. Mary's of Michigan Bernd Barthel, M.D., Henry Ford Hospital John Bartnik, M.D., Onc/Hem Assoc. of Saginaw Valley, P.C. Eric Batts, M.D., Cancer & Hematology Centers of Western Michigan Kathleen Beekman, M.D., IHA Hematology Oncology Consultants Cibar Benitez, M.D., Newland Medical Associates Gerold Bepler, M.D., Barbara Ann Karmanos Cancer Institute Mitch Berger, M.D., MMM, CPE, West Michigan Cancer Center Michael Berkovic, D.O., Oakland Medical Group Niyati Bhagwati, M.D., Bronson Battle Creek Cancer Care Center Laura Biernat, M.D., Great Lakes Cancer Management Specialists Sai Bikkina, M.D., Karmanos Cancer Institute McLaren Lapeer Region Donald Birch, M.D., FRCP(C), Donald M. Birch, M.D., P.C. Carter Bishop, M.D., Barbara Ann Karmanos Cancer Institute Dustin Bivins, D.O., West Michigan Cancer Center Dale Bixby, M.D., PhD, University of Michigan LeAnn M. Blankenship, M.D., William Beaumont Hospital Robert Bloom, M.D., Newland Medical Associates Paula Bockenstedt, M.D., University of Michigan Amy Bolmer, D.O., Mackinac Straits Health System Shannon Bongers, M.D., William Beaumont Hospital Terri Bott-Kothari, M.D., University of Michigan Iqbal Boxwala, M.D., Hematology Oncology Consultants Anthony Brandau, D.O., Red Cedar Oncology Brett Brinker, M.D., Cancer & Hematology Centers of Western Michigan David Brown, M.D., Toledo Clinic Cancer Centers Douglas Brown, M.D., Cowell Family Cancer Center-Radiation Oncology Monika Burness, M.D., University of Michigan Brian Burnette, M.D., Green Bay Oncology G. Mark Burton, M.D., Toledo Clinic Cancer Centers

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